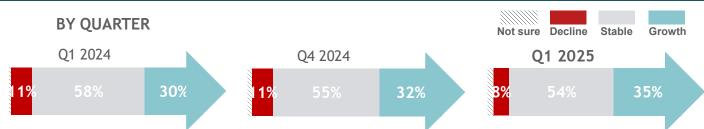






BUSINESS POSITION

// Businesses were asked about their business position

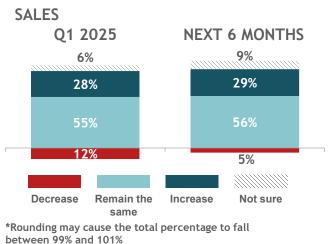


^{*}Due to rounding percentages add to 99%-101%

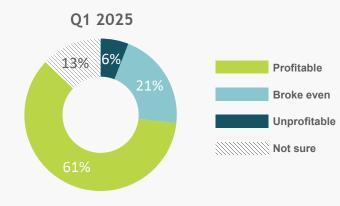


SALES AND PROFITABILIT

// Businesses were asked about their sales and profitability



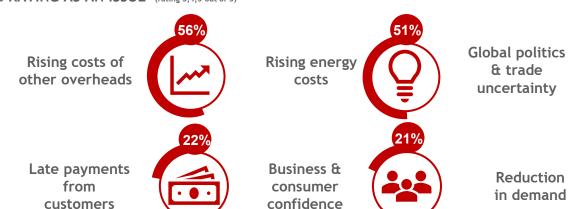
PROFITABILITY Q1 2025

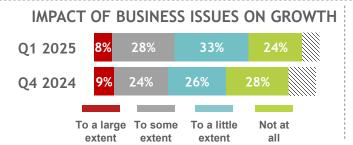


BUSINESS ISSUES

// Businesses were asked about their current business issues

% RATING AS AN ISSUE (rating 3,4,5 out of 5)





% trying to recruit who have experienced difficulty finding the right skills*



*of those with 3+ employees



% that feel they are directly exposed to impacts of US trade tariffs and potential retaliatory measures



60% of those who feel they are directly exposed, said it was due to broader economic and trade impacts...

...while **57**% stated it was due to having trading links with the US

CONCERNS ABOUT IMPACT OF US TARIFFS AND POTENTIAL RETALIATORY MEASURES*

Increased costs/cost of raw materials



47%

Supply chain disruptions



34%

Inflationary pressures



23%

Economic uncertainty and recession risks



23%

*Of those who feel they are exposed to impacts of tariffs and potential retaliatory measures



SUSTAINABILITY AND NET ZERO

// Businesses were asked about sustainability and their Net-Zero plan

% rating sustainability and Net-zero as important in their business priorities Q1 2025



Q1 2024

86% of businesses without a Net-zero plan do not foresee having a plan in place within the next 3 years. Of these businesses...



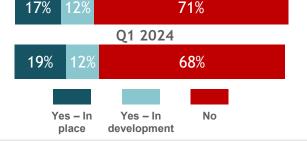
41% said daily operations are a higher priority than putting a plan in place



20% mentioned a lack of incentives to put a plan in place



16% were concerned about the upfront investment needed to put a plan in place



% WHO HAVE A SUSTAINABILITY/NET-ZERO PLAN IN PLACE

Q1 2025

InterTradeIreland is committed to supporting SMEs in dealing with the current challenges, with our expert teams on hand to provide businesses with the right supports, funding and advice to help unlock their export potential. By tapping into our range of supports and networks, we can boost the innovation power of your business through cross-border collaboration and help you to identify new market and funding opportunities. Visit www.intertradeireland.com today or call 028 3083 4100 (048 from Ireland)